

NATIONAL SWINE REGISTRY

2022 ANNUAL REPORT



2022 ANNUAL REPORT

TO THE MEMBERS AND STAKEHOLDERS OF THE NATIONAL SWINE REGISTRY

It is my honor to present the following information as compiled in the annual report of the National Swine Registry. The NSR is a partnership comprised of the American Yorkshire Club, Hampshire Swine Registry, United Duroc Swine Registry and the American Landrace Association. The Yorkshire, Hampshire, and Duroc associations each represent a 30 percent stake in the financial affairs of the NSR, while the Landrace are represented by 10 percent. Collectively, these four breeds represent more than 80 percent of the purebred hog registrations in the country and are incorporated into the breeding schemes utilized by commercial swine production throughout the world. The structure of the NSR is such that nearly all the income and expenses accrue to and flow through the organization.

The 2022 NSR was a year of continual change. New personnel and infrastructure investments have provided opportunities in many areas. The NSR office continually works to provide service and programs to benefit the junior and senior membership. Breeding stock and weanling sales with online bidding capabilities were very strong, setting new world record selling animals and sales through NSR events. Pedigrees, registrations, and junior event numbers remained solid for the year. Global demand for pork continues to drive interest in commercial registrations and the Certified DUROC Pork Program has made big steps forward into becoming a viable branded product that can creditably enter the marketplace. The Draft Virtual Sire Sale, and the Collector's Edition Bred Female Sale demonstrated the association's commitment to progressive new ideas and optimizing resources available to better assist all members in merchandising their animals. Expansion efforts of pedigreed purebred events at the OYE and other events in the Southwest have been positive and are gaining momentum. Changes in biosecurity measures and protocols at various events have positively impacted the view by several industry agencies on our commitment to the entire pork industry. Collaboration with the American Berkshire Association to participate in all NSR Open Events and become a full partner of NJSA has proven to advance opportunities for purebred swine breeders and enhance the collaborative spirit across multiple swine breed associations.

NJSA continues to be the driver of much of our business. Youth swine and educational projects are the driving force and growing demand for purebred genetics. The interest in swine exhibition has never been higher, and NSR governance have created new opportunities through programs like Purebred-Influenced Crossbred Divisions, new and revised shows and events, and expanded premium and award recognition. The NSR Foundation has a record number of funds available to help future leaders grow and develop through scholarship programs and leadership opportunities. The YES campaign on behalf of the NSR Foundation is close to being on track to hit the goals that were established. This fund will help to insure the sustainability of talent, workforce, and leadership for the swine industry. Despite all these exciting advancements, the driver of success for the registry continues to be the support and resiliency of our membership.

While the members are the heart of the organization, the NSR staff are the support system in the multitude of aspects the NSR accomplishes. The staff is dedicated, passionate and committed to the organization and its mission and goals. They are continually working to provide better service and events to the entire membership, and it is much appreciated.

Thank you to our dedicated breed boards and Executive Committee members for your leadership and service to the largest swine breed registry in America.

The NSR is looking for continued progression in programs and procedures in a profitable 2023!

Respectfully,



Matt Claeys
Chief Executive Officer



MEET THE BOARDS

2022 NSR Executive Committee

- **CHAIRMAN:** Dan Burzlaff, Iowa
- **VICE CHAIRMAN:** Ben Olsen, S.D.
- Don R. Smith, Ohio
- Steve Cobb, Ark.
- Shon Grimm, Iowa
- Kyle Baade Neb.
- Justin Rodibaugh, Ind.
- Mike Watson, Ind.
- Jonas McGrew, Ill.
- Doug Albright, Mich.

2022 Youth Advisory Board

- **CHAIR:** Kent Bennington, Ind.
- Shandy Bertolino, Ill.
- Dr. Greg Krahn, Ind.
- Randy Bowman, Ill.
- Austin Lane, Iowa
- Kyle Mendes, Fla.
- Morgan Wonderly, Calif.

2022 NJSA JUNIOR BOARD OF DIRECTORS

- **President:** Brody Nemecek, Kan.
- **Vice President of Operations:** Madison Kelley, Calif.
- **Vice President of Communications:** Julia Scarborough, Calif.
- Jackson Sterle, Iowa
- Chloe Flournoy, Fla.
- Madalyn Nissen, Calif.
- Jackie Wible, Ind.
- Ricky Loftin, Calif.
- Mason Wall, Geo.
- Chloe Mabry, Ark.
- Delaney Frame, Was.
- Riley Stull, Ohio
- Paige Vierra, Calif
- Emile Limoges, Fla.
- James DeRouchey, Kan.

2022 Duroc Board of Directors

- Wade Hendricks, Ind. - *President*
- *Justin Rodibaugh, Ind. - Vice President & Executive Committee Rep.*
- Doug Albright, Mich. - *Executive Committee Rep.*
- Don R. Smith, Ohio - *Executive Committee Rep. ONLY*
- Chad Hill, Texas
- Jayson Butts, Wis.
- Blane Olson, Ill.
- Doug Stewart, Iowa

2022 Hampshire Board of Directors

- Kyle Baade, Neb. - *President & Executive Committee Rep.*
- Shon Grimm, Iowa - *Vice President & Exec Committee Rep*
- Mike Watson, Ind. - *Executive Committee Rep. ONLY*
- H.L. Gibson, Ohio
- Mike Day, Okla.
- Mark Peter, Ill.
- Earl Dotson, Mo.
- Jim Kilmer, Ind.

2022 Landrace Board of Directors

- Jonas McGrew, Ill. - *President & Executive Committee Rep.*
- Russell Pedrett, Calif. - **Vice President**
- Mark Korb, Ohio
- Kyle Knauth, Ill.
- Kyle Crowder, Ind.
- Freddie Grohmann, Ill.
- Ben Lenig, Ind.

2022 Yorkshire Board of Directors

- Ben Olsen, S.D. - *President and Executive Committee Rep.*
- Jared Frueh, Ill. - **Vice President**
- Mike Fagg, Ind.
- Steve Cobb, Ark. - *Executive Committee Rep.*
- Dan Burzlaff, Iowa - **Executive Committee Rep. ONLY**
- Kevin Ricker, Ohio
- Nick Hofschulte, Okla.
- Travis Platt, Ind.

TOP LITTER RECORDING FIRMS

Duroc

| Rank | Firm | Litters | Rank | Firm | Litters |
|------|---------------------------------|---------|------|-----------------------------------|---------|
| 1 | CEDAR RIDGE GENETICS, IL | 432 | 1 | EARL L. CAIN & FAMILY, IA | 190 |
| 2 | COMPART'S BOAR STORE, MN | 387 | 2 | HEIMER HAMPSHIRE, MO | 69 |
| 3 | WALDO GENETICS, NE | 229 | 3 | STEVE&DEREK EARNHART FAMILIES, IN | 55 |
| 4 | ZEHR FARMS, IL | 145 | 3 | DRAKE PUREBRED FARMS, IN | 55 |
| 5 | HOWARD PARRISH, OH | 98 | 5 | SHAFFERS GOLDRUSH, IN | 52 |
| 6 | STEWARTS DUROC FARM, IA | 85 | 6 | DANNER LIVESTOCK LLC, IN | 40 |
| 7 | DRAKE PUREBRED FARMS, IN | 75 | 7 | BRENT BOLEN, IL | 37 |
| 8 | R W GENETICS INC, TX | 68 | 8 | ROBERT MEEKER, IL | 36 |
| 8 | HUINKER DUROCS LTD, IA | 68 | 9 | DAVID MARTIN, IA | 33 |
| 10 | JACK RODIBAUGH & SONS, IN | 66 | 10 | HARVEY SHOW STOCK, IN | 32 |
| 11 | BEYERS FARMS, IL | 62 | 11 | SWENSON BROTHERS HAMPSHIRE, IL | 30 |
| 12 | JERRY HUFFINGTON, IL | 57 | 12 | JOE LANCASTER, OK | 27 |
| 13 | EGGERS & SAMPSON SHOWPIGS, IA | 56 | 12 | DAY FARMS HAMPS, OK | 27 |
| 14 | SHIPLEY SWINE GENETICS, OH | 55 | 12 | KYLE & LAURA BAADE, NE | 27 |
| 15 | CHARLES REAL, TX | 48 | 12 | JACK RODIBAUGH & SONS, IN | 27 |
| 15 | DANNER LIVESTOCK LLC, IN | 48 | 16 | CEDAR RIDGE GENETICS, IL | 24 |
| 17 | DAVID MARTIN, IA | 47 | 16 | BOWEN HAMPS & YORKS, IL | 24 |
| 18 | LETTOW SHOW PIGS/NICK BERRY, IA | 45 | 18 | GEORGE & MIKE WATSON, IN | 23 |
| 19 | WADE & LEE HENDRICKS, IN | 43 | 19 | MARLAND FARMS, IA | 22 |
| 20 | CHUCK OR BEN OLSEN, SD | 42 | 19 | COLTON WILLIAMS, MO | 22 |
| 20 | DEREK BARTHOLOMEW, TN | 42 | 21 | DOTSON HAMPSHIRE, MO | 21 |
| 22 | KENT BRATTAIN & FAMILY, IN | 39 | 22 | SAVAGE GENETICS, OK | 20 |
| 22 | ALBRIGHT SWINE FARMS, MI | 39 | 23 | WALSH FAMILY FARM LLC, WI | 19 |
| 24 | KUHLOW GIRLS SHOWPIGS, WI | 36 | 23 | AUTREY SHOW PIGS, IN | 19 |
| 24 | SHAFFERS GOLDRUSH, IN | 36 | 25 | JERRY D BRINK, IA | 18 |

Hampshire

Landrace

| Rank | Firm | Litters | Rank | Firm | Litters |
|------|-------------------------------|---------|------|--------------------------------|---------|
| 1 | CEDAR RIDGE GENETICS, IL | 603 | 1 | CEDAR RIDGE GENETICS, IL | 831 |
| 2 | COMPART'S BOAR STORE, MN | 102 | 2 | COMPART'S BOAR STORE, MN | 289 |
| 3 | WALDO GENETICS, NE | 91 | 3 | WALDO GENETICS, NE | 182 |
| 4 | MCGREW SHOWPIGS, IL | 31 | 4 | MICHIGAN STATE UNIVERSITY, MI | 150 |
| 5 | KENT BRATTAIN & FAMILY, IN | 23 | 5 | WAYNE J HUINKER, IA | 125 |
| 6 | DRAKE PUREBRED FARMS, IN | 15 | 6 | LORENZEN FARMS, IL | 83 |
| 7 | LANCE & MITCHELL WESTCAMP, OH | 12 | 7 | JACK RODIBAUGH & SONS, IN | 82 |
| 8 | MARK & SANDY OTTENWALTER, CA | 9 | 8 | CHUCK OR BEN OLSEN, SD | 81 |
| 9 | GUS L MITCHEM, OH | 8 | 9 | OKLAHOMA STATE UNIVERSITY, OK | 73 |
| 10 | ISLER GENETICS, OH | 7 | 10 | HAHN GENETICS, IN | 64 |
| 10 | KORB FARMS INC, OH | 7 | 11 | THOMPSON BROTHERS GENETICS, OH | 48 |
| 10 | LITTLE FARMS INC, IA | 7 | 12 | SHIPLEY SWINE GENETICS, OH | 47 |
| 13 | MADDIE FUGATE, IL | 6 | 13 | KILMER SWINE FARMS INC, IN | 46 |
| 14 | GRANT LAZARUS III, PA | 5 | 14 | KUHLOW GIRLS SHOWPIGS, WI | 44 |
| 14 | SAM SCHER, IN | 5 | 15 | OLIVER FARMS FAMILY, GA | 43 |
| 14 | AUSTIN KINDSCHI, OK | 5 | 16 | CHARLES REAL, TX | 42 |
| 17 | PIERCE FARMS, TN | 4 | 17 | D J & AMARA SANDERS, IL | 41 |
| 17 | TAYLOR MADE GENETICS, IL | 4 | 18 | STEVE COBB & FAMILY, AR | 39 |
| 17 | SAM MALCOLM & FAMILY, IN | 4 | 19 | KEVIN & AUBREY KILLEY, IL | 33 |
| 20 | HARKER FAMILY GENETICS, IN | 3 | 20 | EARL L. CAIN & FAMILY, IA | 32 |
| 20 | W D SWINE FARM, CA | 3 | 21 | VALLEY YORKSHIRE, MN | 28 |
| 20 | NATHAN & BEN LENIG, IN | 3 | 22 | CHAD DAY & FAMILY, IN | 27 |
| 20 | WINTEX FARMS, TX | 3 | 23 | JARED FRUEH, IL | 25 |
| 24 | MCNAMEE SHOWPIGS, OH | 2 | 23 | ROBIN RIDGE FARM, LLC, IN | 25 |
| 24 | VISTA BROOK FARMS, KY | 2 | 25 | GEORGE WATSON & FAMILY, KY | 24 |
| 24 | SCOT SULLIVAN, TX | 2 | | | |
| 24 | KEVIN HOWELL, TX | 2 | | | |
| 24 | TOP GUN SHOW PIGS, AR | 2 | | | |
| 24 | RED BIRD FARMS, MO | 2 | | | |
| 24 | LINVILLE FAMILY FARM, IN | 2 | | | |

Yorkshire

TOP TRANSFERS BY FIRM

| DUROC | | | HAMPSHIRE | | |
|-------|---|-----------|-----------|-------------------------------------|-----------|
| Rank | Firm | Transfers | Rank | Firm | Transfers |
| 1 | Beyers Farms, IL | 202 | 1 | Danner Livestock LLC, IN | 107 |
| 2 | Danner Livestock LLC, IN | 190 | 2 | Shaffer's Goldrush, IN | 100 |
| 3 | Lily, Willow, Briggs Beck & Kayla Baker, IN | 184 | 3 | Harvey Show Stock, IN | 80 |
| 4 | Austin Joostberns, MI | 122 | 4 | Colton Williams, MO | 78 |
| 5 | Chuck & Ben Olsen, SD | 108 | 5 | Heimer Hampshires, MO | 72 |
| 6 | Huinker Durocs, Ltd., IA | 101 | 6 | Earl L. Cain & Family, IA | 67 |
| 7 | Kent Brattain & Family, IN | 99 | 7 | Robert Meeker, IL | 63 |
| 8 | RW Genetics, Inc., TX | 94 | 8 | Ashley, Garrett & Tyler Crowder, IN | 61 |
| 9 | Eggers & Sampson Showpigs, IA | 92 | 9 | Autrey Show Pigs, IN | 60 |
| 9 | Kashton & Kodee Pullen, IN | 92 | 10 | Dotson Hampshires, MO | 54 |

| LANDRACE | | | YORKSHIRE | | |
|----------|-------------------------------------|-----------|-----------|---|-----------|
| Rank | Firm | Transfers | Rank | Firm | Transfers |
| 1 | Kolton & Knox Knauth, IL | 87 | 1 | Lily, Willow, Briggs Beck & Kayla Baker, IN | 216 |
| 2 | Kent Brattain & Family, IN | 79 | 2 | DJ & Amara Sanders, IL | 144 |
| 3 | McGrew Showpigs, IL | 58 | 3 | Chuck & Ben Olsen, SD | 139 |
| 4 | Chad Mauck, IN | 38 | 4 | Lorenzen Farms, IL | 128 |
| 5 | Mark & Sandy Ottenwalter, CA | 30 | 5 | Jack Rodibaugh & Sons, IN | 126 |
| 6 | Jayden & Jenna Wehmer, IN | 27 | 6 | Hahn Genetics, IN | 97 |
| 7 | Ashley, Garrett & Tyler Crowder, IN | 25 | 6 | Kilmer Swine Farms, IN | 97 |
| 7 | Gus L. Mitchem, OH | 25 | 8 | Wayne J. Huinker, IA | 93 |
| 9 | Lance & Mitchell Westcamp, OH | 24 | 9 | Thompson Brothers Genetics, OH | 85 |
| 10 | Maddie Fugate, IL | 20 | 10 | Shipley Swine Genetics, OH | 74 |

TOP POSTWEANING DATA CONTRIBUTORS

| Duroc | | | Hampshire | | |
|-------|--------------------------|---------|-----------|--------------------------|---------|
| Rank | Firm | Records | Rank | Firm | Records |
| 1 | COMPART'S BOAR STORE, MN | 1731 | 1 | CEDAR RIDGE GENETICS, IL | 28 |
| 2 | CEDAR RIDGE GENETICS, IL | 1443 | | | |
| 3 | WALDO GENETICS, NE | 280 | | | |

| Landrace | | | Yorkshire | | |
|----------|--------------------------|---------|-----------|--------------------------|---------|
| Rank | Firm | Records | Rank | Firm | Records |
| 1 | CEDAR RIDGE GENETICS, IL | 1990 | 1 | CEDAR RIDGE GENETICS, IL | 2926 |
| 2 | COMPART'S BOAR STORE, MN | 684 | 2 | COMPART'S BOAR STORE, MN | 1627 |
| 3 | WALDO GENETICS, NE | 138 | 3 | WALDO GENETICS, NE | 227 |

NATIONAL PREMIER SIRE AWARDS

DUROC: *PREMIUM BLEND GENETICS, IN*
 HAMPSHIRE: *TOP CUT GENETICS, IN*
 LANDRACE: *PURPLE POWER BOAR STUD, IN*
 YORKSHIRE: *UPPERHAND GENETICS, IN*

BRCK0 HERES THE DEAL 7-3
 DHS0 TCG HANDS DOWN 47-3
 JMG9 TIMINGS RIGHT 27-8
 SHG0 ROOTS 8-6

TOP AI AWARDS

DUROC: *CROSSROADS GENETICS, IN*
 HAMPSHIRE: *SHAFFERS GOLDRUSH, IN*
 LANDRACE: *PURPLE POWER BOAR STUD, IN*
 YORKSHIRE: *UPPERHAND GENETICS, IN*

CERTIFICATES: 781
 CERTIFICATES: 262
 CERTIFICATES: 119
 CERTIFICATES: 296

TOP JUNIOR RECORDERS

| Duroc | | | Hampshire | | |
|-------|---|---------|-----------|----------------------------------|---------|
| Rank | Junior Recorder | Litters | Rank | Junior Recorder | Litters |
| 1 | THE CAIN KIDS, IA | 66 | 1 | TEGAN WALKER, IN | 24 |
| 2 | MAX HEIMER, MO | 59 | 2 | ASHLEY/GARRETT/TYLER CROWDER, IN | 19 |
| 3 | LILY, WILLOW, BRIGGS BECK & KAYLA BAKER, IN | 56 | 3 | KEWANEE KIDS, GA | 17 |
| 4 | KADEN & EMERSEN BUTTS, WI | 33 | 3 | ALEXIS & ELLIOT FUNKHOUSER, IN | 17 |
| 5 | OLSON FARMS, IL | 28 | 3 | CALEIGH/KOLTEN/BRAILEY LEWIS, IA | 17 |

| Landrace | | | Yorkshire | | |
|----------|----------------------------------|---------|-----------|---|---------|
| Rank | Junior Recorder | Litters | Rank | Junior Recorder | Litters |
| 1 | TY JONES, KY | 30 | 1 | LILY, WILLOW, BRIGGS BECK & KAYLA BAKER, IN | 62 |
| 2 | KOLTON O & KNOX V KNAUTH, IL | 21 | 2 | ETHAN, ISABEL & MARSHALL STOHLQUIST, IL | 37 |
| 3 | ASHLEY/GARRETT/TYLER CROWDER, IN | 8 | 3 | RUTH ANN & COLE CARITY, OH | 25 |
| 3 | ALEXIS & ELLIOT FUNKHOUSER, IN | 8 | 4 | KEWANEE KIDS, GA | 24 |
| 5 | SADIE/COLTON/SOPHIA POPEJOY, IN | 7 | 5 | AUTUMN & TEGAN JOHNSON, IN | 19 |

TOP SOW PRODUCTIVITY DATA CONTRIBUTORS

| Duroc | | | Hampshire | | |
|-------|--------------------------|-------------|-----------|--------------------------|-------------|
| Rank | Firm | SPI Litters | Rank | Firm | SPI Litters |
| 1 | CEDAR RIDGE GENETICS, IL | 374 | 1 | EARL CAIN & FAMILY, IA | 171 |
| 2 | COMPART'S BOAR STORE, MN | 308 | 2 | DRAKE PUREBRED FARMS, IN | 52 |
| 3 | WALDO GENETICS, NE | 194 | 3 | ROBERT MEEKER, IL | 33 |
| 4 | DRAKE PUREBRED FARMS, IN | 85 | 4 | JOE LANCASTER, OK | 21 |
| 5 | HOWARD PARRISH, OH | 79 | 5 | MARLAND FARMS, IA | 18 |
| | | | 5 | CEDAR RIDGE GENETICS, IL | 18 |

| Landrace | | | Yorkshire | | |
|----------|--------------------------|-------------|-----------|-------------------------------|-------------|
| Rank | Firm | SPI Litters | Rank | Firm | SPI Litters |
| 1 | CEDAR RIDGE GENETICS, IL | 573 | 1 | CEDAR RIDGE GENETICS, IL | 734 |
| 2 | WALDO GENETICS, NE | 91 | 2 | COMPART'S BOAR STORE, MN | 251 |
| 3 | COMPART'S BOAR STORE, MN | 82 | 3 | WALDO GENETICS, NE | 164 |
| 4 | TY JONES, KY | 30 | 4 | MICHIGAN STATE UNIVERSITY, MI | 118 |
| 5 | DRAKE PUREBRED FARMS, IN | 10 | 5 | WAYNE J HUINKER, IA | 91 |

2022 MOST INFLUENTIAL SIREs

| Duroc | | | Hampshire | | |
|-------|--------------------------|---------|-----------|--------------------------|---------|
| Rank | | Litters | Rank | | Litters |
| 1 | WTX0 GREEN BOTTLES 262-3 | 214 | 1 | DHS0 TCG HANDS DOWN 47-3 | 100 |
| 2 | BRCK0 HERES THE DEAL 7-3 | 194 | 2 | ECO THUNDER COUNTRY 75-2 | 83 |
| 3 | NAJ00 HIBACHI 17-1 | 155 | 3 | CAIN1 NUN BETTER 31-1 | 78 |
| 4 | MAMD0 BURY MY BONES 5-6 | 128 | 4 | SAMS0 NETFLIX 109-6 | 76 |
| 4 | RWGO BACKFIRE 123-4 | 128 | 5 | NBS9 TOP GUN 3-2 | 75 |

| Landrace | | | Yorkshire | | |
|----------|-------------------------|---------|-----------|----------------------|---------|
| Rank | | Litters | Rank | | Litters |
| 1 | JMG9 TIMINGS RIGHT 27-8 | 99 | 1 | MIE0 WALKS ALONE 5-1 | 147 |
| 2 | GLMRO INSIDE TRACK 2-9 | 75 | 2 | SHG0 ROOTS 8-6 | 110 |
| 3 | JMG0 GRUS TIME OUT 54-6 | 40 | 3 | SLAY1 TIK TOK 3-3 | 107 |
| 4 | JMG9 ON TRACK 55-7 | 27 | 4 | CDO9 COMMOTION 264-2 | 104 |
| 5 | CMAU0 LOMBARDI 5-1 | 26 | 5 | WGW0 STEP ONE 7-6 | 88 |

LITTER RECORDINGS BY STATE

| RANK | STATE | DUROC | HAMP | LAND | YORK | TOTAL |
|------|----------------|--------------|--------------|--------------|--------------|---------------|
| 1 | Illinois | 1,172 | 352 | 679 | 1,297 | 3,500 |
| 2 | Indiana | 1,473 | 895 | 205 | 883 | 3,456 |
| 3 | Iowa | 749 | 453 | 32 | 502 | 1,736 |
| 4 | Ohio | 643 | 260 | 70 | 456 | 1,429 |
| 5 | Texas | 831 | 81 | 39 | 182 | 1,133 |
| 6 | Minnesota | 503 | 51 | 102 | 401 | 1,057 |
| 7 | Oklahoma | 433 | 123 | 10 | 181 | 747 |
| 8 | Nebraska | 224 | 45 | 91 | 199 | 559 |
| 9 | Missouri | 207 | 183 | 8 | 103 | 501 |
| 10 | Wisconsin | 196 | 81 | 11 | 121 | 409 |
| 11 | Michigan | 166 | 32 | 3 | 199 | 400 |
| 12 | Kansas | 145 | 64 | 2 | 93 | 304 |
| 13 | South Dakota | 111 | 39 | 1 | 108 | 259 |
| 14 | Georgia | 86 | 44 | 3 | 109 | 242 |
| 15 | Pennsylvania | 103 | 48 | 7 | 54 | 212 |
| 16 | Kentucky | 56 | 26 | 33 | 80 | 195 |
| 17 | California | 61 | 12 | 25 | 45 | 143 |
| 18 | Tennessee | 90 | 10 | 4 | 22 | 126 |
| 19 | Arkansas | 33 | 4 | 3 | 54 | 94 |
| 20 | Maryland | 35 | 16 | 4 | 23 | 78 |
| 21 | Colorado | 57 | 5 | 0 | 11 | 73 |
| 22 | Louisiana | 33 | 9 | 0 | 9 | 51 |
| 23 | Florida | 18 | 3 | 1 | 19 | 41 |
| 24 | Oregon | 22 | 2 | 1 | 15 | 40 |
| 25 | Arizona | 18 | 3 | 3 | 12 | 36 |
| 26 | Alabama | 22 | 3 | 0 | 10 | 35 |
| 27 | North Carolina | 17 | 4 | 0 | 7 | 28 |
| 28 | New York | 10 | 1 | 1 | 9 | 21 |
| 29 | West Virginia | 7 | 11 | 0 | 1 | 19 |
| 30 | North Dakota | 11 | 1 | 0 | 4 | 16 |
| 31 | Idaho | 7 | 2 | 0 | 5 | 14 |
| 32 | Mississippi | 12 | 0 | 0 | 0 | 12 |
| 33 | Washington | 8 | 0 | 1 | 1 | 10 |
| 34 | Wyoming | 5 | 0 | 0 | 4 | 9 |
| 35 | Virginia | 5 | 0 | 0 | 2 | 7 |
| 36 | Montana | 5 | 0 | 0 | 1 | 6 |
| 37 | Utah | 4 | 0 | 0 | 1 | 5 |
| 37 | Delaware | 3 | 2 | 0 | 0 | 5 |
| 39 | South Carolina | 3 | 0 | 0 | 1 | 4 |
| 40 | New Hampshire | 2 | 0 | 0 | 0 | 2 |
| 40 | New Mexico | 0 | 1 | 0 | 1 | 2 |
| 42 | Rhode Island | 0 | 0 | 0 | 1 | 1 |
| | | 7,586 | 2,866 | 1,339 | 5,226 | 17,017 |

GENETICS & TECHNOLOGY

Certified DUROC® Pork Update

1. Midan Marketing – 2022 Plan
 - a. Year-long strategic partnership
 - b. Create CDP Task Force and develop quality specifications, develop an Agricultural Marketing Service (AMS) process verified pork program
 - i. 5 member Meats Team assembled
 - c. Public relations, including a Creative campaign, Food Chain Partner engagement, LinkedIn refresh
 - i. LinkedIn profile and Landing page for CDP
 - d. Product photo shoot March 30 – April 1
 - e. Foodservice and retail buy-in
2. Interest from major packers
3. Program specifications and label proceed rates
4. Licensing
 - a. No formal application fee – label proceeds fund the program
5. Trademark application activity
 - a. CDP (exclude class 18), CDB



- b. Class 29: meat; meat, namely, fresh, frozen, cured, and processed pork and pork products
 - c. Class 3: Chemicals sold as components of cosmetics; Cosmetics components made from pork by-products; Collagen preparations for cosmetic purposes
 - d. Class 18: Leather and imitation leather; leather and suede made from pork skin or hide
 - e. Class 5: Pharmaceuticals – made from pork by-products; Gelatin capsules sold empty for pharmaceuticals; Nutritional supplements; food supplements; Collagen for medical purposes
 - f. Class 31: pet food; Edible pet treats
 - g. Class 29: Unflavored and unsweetened gelatins; gelatins made from pork
6. Discussion with FSIS for labeled USDA Certified Pork Program, Process Verified Program

Domestic Activities

1. Southeast Regional/Winter Type Conference – January 17 – 23
2. National Pork Forum – Louisville, KY – March 9 – 11
3. National Pedigreed Livestock Council – Kansas City, MO – May 3 – 5
4. World Pork Expo – June 7 – 10
5. The Exposition – June 10 – 18
6. National Junior Summer Spectacular/Summer Type Conference – July 2 – 9
7. Southwest Regional – August 31 – September 5
8. Eastern Regional – September 28 – October 1
9. Fall Classic – October 17 - 23
10. National Swine Improvement Federation – Kansas City November 1 – 3
 - i. Vice President and Served as Program Committee Co-Chair
 - ii. Elected President
11. NAILE – November 2 – 5
12. Collector's Edition Bred Female Sale – November 25
13. NPPC Animal Traceability Task Force
14. New scholarships and sponsor development

Technical Updates

1. AxiaTP Managed Services (AMS)
 - a. Multi-factor authentication for email – necessary to renew cyber security insurance
 - b. Routine care and maintenance of network infrastructure, security
 - c. Development of security compliance plan
 - d. Collaboration with Development team for Cloud-based data system
2. AxiaTP development team
 - a. Updated Pedigree to Quickbooks sync function – complete
 - b. Deployed old version of source code brought up to current production level
 - c. Developing new web-based Pedigree system, combination of off-the-shelf and custom programming
3. W2 Auction solutions
 - a. Using for Junior shows

International Marketing and Development

1. Continued banner advertisement on ThePigSite.com: views from around the world

| | May 20-Mar 21 | May 21-Mar 22 | Apr 21-Mar 22 | Jan 22 – Dec 22 |
|--------------------|---------------|---------------|---------------|-----------------|
| Europe | 75 | 56 | 73 | 124 |
| Africa | 118 | 170 | 229 | 389 |
| Cent/South America | 33 | 45 | 70 | 42 |
| Asia | 111 | 131 | 173 | 314 |
| | 337 | 402 | 545 | 869 |

2. ILDEX Vietnam – August 3 – 5
 - a. Representation at trade show via USLGE, no NSR US participation
 - b. 24 trade leads interested in swine
3. China – presentations recorded and ready for virtual participation
 - a. China Animal Husbandry Expo (CAHE) May 18-20, Chengdu – **Postponed to September, then November, now 2023**
 - i. 36m² booth – managed by Yvette
 - ii. USDA managed Nutrition and Swine Genetics workshop
 - 1.) 45 – 60-minute presentation
 - b. Leman China conference – invitation to speak
 - i. 40 Minute recorded presentation
 - ii. **Postponed to March 2023**
 - c. Global Pig Genetics Symposium/VIV China/Eurotier China – December
 - i. **Postponed to June 2023**
 - d. Reviewed and restructured contract with Director of China Operations, Ms. Yvette Zhou
4. Eurotier – Germany in November 13- 19, 2022 – manage USLGE booth
 - a. 10 USLGE Members included
 - b. 14 trade leads interested in Swine
5. Small shipments to Malaysia, Taiwan; half-charter to China
6. Educational video series views Through 12/31/22

| | NSR/ ABG Intro | STAGES/ ABG | Breed History | Biosecurity | Keys to Success | Total |
|------------|-------------------|----------------|------------------|-------------|--------------------|-------|
| | Video 1 | Video 2 | Video 3 | Video 4 | Video 5 | |
| English | 95 | 30 | 92 | 28 | 53 | 298 |
| Chinese | 23 | 7 | 8 | 6 | 5 | 49 |
| French | 6 | 1 | 7 | 8 | 10 | 32 |
| Korean | 3 | 5 | 1 | 5 | 6 | 20 |
| Spanish | 13 | 10 | 5 | 4 | 4 | 36 |
| Vietnamese | 6 | 1 | 0 | 2 | 6 | 15 |

USLGE Annual Funding:

| Year | Budget | Spent | Expenditure rate |
|------|-------------|--------------|------------------|
| 2015 | \$80,000.00 | \$80,900.78 | 101.1% |
| 2016 | \$80,000.00 | \$79,525.07 | 99.4% |
| 2017 | \$70,400.00 | \$67,571.50 | 96.0% |
| 2018 | \$60,400.00 | \$50,019.80 | 82.8% |
| 2019 | \$70,000.00 | \$62,009.70 | 88.6% |
| 2020 | \$75,000.00 | \$37,712.98 | 50.3% |
| 2021 | \$75,000.00 | \$66,857.23 | 89.1% |
| 2022 | \$71,500.00 | \$12,558.00* | 17.6% |
| 2023 | \$60,000.00 | | |

*ILDEX Vietnam travel conflict, partial year travel restrictions, events in China postponed to 2023 ~\$20,000

Export Check-off Update

| Year | Check-off | Export Pedigrees | Total |
|------|-------------|------------------|-------------|
| 2015 | \$15,246.62 | \$7,195.00 | \$22,441.62 |
| 2016 | \$10,024.00 | \$8,340.00 | \$18,364.00 |
| 2017 | \$9,809.60 | \$16,660.00 | \$26,469.60 |
| 2018 | \$15,669.63 | \$10,360.00 | \$26,029.63 |
| 2019 | \$4,702.57 | \$2,530.00 | \$7,232.57 |
| 2020 | \$17,896.15 | \$4,143.00 | \$22,039.15 |
| 2021 | \$6,097.18 | \$5,227.00 | \$11,324.18 |
| 2022 | \$8,678.05 | \$4,708.00 | \$13,386.05 |

Yearly Litter Recording

| Year | Total | International | Domestic Comm | Show | Commercial |
|------|--------|---------------|---------------|--------|------------|
| 2016 | 31,289 | 7,208 | 7,133 | 16,948 | 14,341 |
| 2017 | 35,904 | 7,334 | 12,071 | 16,499 | 19,405 |
| 2018 | 27,800 | 6,030 | 6,116 | 15,654 | 12,146 |
| 2019 | 21,791 | 1,667 | 5,340 | 14,784 | 7,007 |
| 2020 | 24,540 | 5,471 | 5,015 | 14,054 | 10,486 |
| 2021 | 26,884 | 8,233 | 4,292 | 14,359 | 12,525 |
| 2022 | 17,124 | 0 | 3,432 | 13,692 | 3,432 |

| Year | Yorkshire | Landrace | Duroc | Hampshire | W Duroc |
|------|-----------|----------|--------|-----------|---------|
| 2016 | 12,726 | 3,879 | 10,762 | 3,721 | 201 |
| 2017 | 14,659 | 6,585 | 10,806 | 3,651 | 203 |
| 2018 | 11,039 | 4,101 | 9,323 | 3,151 | 186 |
| 2019 | 7,631 | 2,689 | 8,182 | 3,029 | 260 |
| 2020 | 9,512 | 3,927 | 8,184 | 2,796 | 121 |
| 2021 | 10,572 | 4,930 | 8,109 | 3,056 | 217 |
| 2022 | 5,225 | 1,338 | 7,616 | 2,866 | 79 |

NATIONAL JUNIOR SWINE ASSOCIATION

- 11,492 Members
 - All 50 States
 - 2 Countries
 - Top State with Most Membership
 - Indiana – 1,809
 - Texas – 1,305
 - Oklahoma – 1,299
 - Ohio – 840
 - Illinois - 612
- Calendar Sales
- 2018: \$12,000
 - 2019: \$16,000
 - 2020: \$20,000
 - 2021: \$20,000
 - 2022: \$24,000
- Sponsorship
- 2018: \$241,210
 - 2019: \$207,631
 - 2020: \$230,930
 - 2021: \$215,865
 - 2022: \$237,341

NJSA Shows & Events

| Show | Barrows | Gilts | Total | Exhibitors | States |
|---|------------|--------------|--------------|------------|-----------|
| Southeast Regional Perry, GA | 523 | 965 | 1,488 | 672 | 25 |
| NYLC | - | - | - | 37 | 8 |
| The Exposition Des Moines, IA | 640 | 1,536 | 2,176 | 904 | 30 |
| National Junior Summer Spectacular Louisville, KY | 467 | 1,035 | 1,593 | 735 | 30 |
| Southwest Regional Woodward, OK | 106 | 277 | 383 | 217 | 10 |
| Eastern Regional Hamburg, NY | 99 | 245 | 344 | 188 | 12 |
| Western Regional Paso Robles, CA | 141 | 226 | 367 | 163 | 6 |

SEEDSTOCK EDGE MEDIA

Social Media Numbers

- **NSR Facebook: 26K followers**
- **NJSA Facebook: 23K followers**
- **Seedstock Edge Media Facebook: 4.9K followers**
- **Instagram: 14.8K followers**
- **Twitter: 4,300 followers**
- **NSR Membership E-blast list: 4,170**
- **NJSA Membership E-blast list: 8,137**

2022 SALE SUMMARY (YEARLY)

| | 2022 | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| WTC | \$267,100 | \$168,700 | \$137,200 | \$111,075 | \$141,525 | \$191,050 | \$240,100 | \$151,700 | \$112,350 |
| SWTC | \$469,400 | \$350,875 | \$293,575 | \$332,850 | \$384,075 | \$562,075 | \$467,775 | \$531,800 | \$342,125 |
| XTRA | NA | \$37,825 | NA | \$56,050 | \$73,635 | \$69,745 | \$68,555 | \$117,625 | \$102,120 |
| DRAFT | \$437,050 | \$385,450 | \$333,575 | | | | | | |
| WPX | \$716,800 | \$829,700 | NA | \$698,825 | \$1,033,525 | \$1,162,425 | \$915,025 | \$911,000 | \$1,169,025 |
| STC | \$1,722,138 | \$1,132,650 | \$1,065,950 | \$733,975 | \$838,125 | \$1,351,500 | \$1,183,525 | \$1,043,975 | \$1,583,550 |
| NBS | NA | \$92,825 | \$284,000* | \$114,025 | \$94,075 | \$120,925 | \$177,075 | \$200,425 | \$244,125 |
| Simply Southern | NA | \$71,400 | \$59,900 | \$56,050 | | | | | |
| Southwest Showcase | \$26,350 | | | | | | | | |
| Fall Classic | \$505,275 | \$526,350 | \$509,125 | \$442,925 | \$507,775 | \$877,200 | \$925,150 | \$955,300 | \$1,119,450 |
| NAILE | \$212,000 | \$160,000 | | | | | | | |
| Collector's Edition | \$88,353 | \$116,957 | | | | | | | |
| TOTAL YTD | \$4,444,466 | \$3,872,732 | \$2,683,325 | \$2,545,775 | \$3,072,735 | \$4,334,920 | \$3,977,205 | \$3,911,825 | \$4,672,745 |

* The Midwestern – Indiana State Fair Open Show replacement

2022 EVENT – WALTON WEBCASTING

Total Views

| | |
|--|--------|
| 2022 Southeast Regional Junior Showmanship and Crossbred Gilt Show | 15,181 |
| 2022 Gilt Show (Berk, Duroc, Hamp, Landrace & York) | 13,583 |
| 2022 Barrow Show (Berk, Duroc, Hamp, Landrace & York) | 12,949 |
| 2022 NSR Winter Type Conference Open Sale | 5,131 |
| 2022 NSR Winter Type Conference Open Show | 8,178 |
| Southwest Type Conference Open Show | 9,666 |
| Southwest Type Conference Open Sale | 4,033 |
| 2022 NJSS Junior & Senior Showmanship - Ring A | 4,413 |
| 2022 NJSS Junior Crossbred Barrows - Ring B | 4,453 |
| 2022 NJSS Junior Crossbred Gilts - Ring A | 5,224 |
| 2022 NJSS Night of Champions | 5,265 |
| 2022 NJSS Novice & Intermediate Showmanship - Ring B | 4,635 |
| 2022 NJSS Purebred Barrow Show - Berk, Duroc, Hamp, Landrace & York - Ring A | 5,256 |
| 2022 NJSS Purebred Barrow Show - Chester, Hereford, Poland, Spots, Tamworth - Ring B | 1,757 |
| 2022 NJSS Purebred Gilt Show - Berk then Duroc - Ring A | 7,622 |
| 2022 NJSS Purebred Gilt Show - Chester, Hereford, Poland, Spots & Tamworth - Ring C | 2,910 |
| 2022 NJSS Purebred Gilt Show - Hamp, Landrace & York - Ring B | 7,101 |
| 2022 STC Open Sale - Cross Boars, York, Landrace, Hamps, Duroc, Berks, & Cross Gilts | 11,558 |
| 2022 STC Open Show - Cross Boars, York, Landrace, Hamps, Duroc, Berks, & Cross Gilts | 16,401 |
| 2022 NSR The Exposition - Berk, Duroc, Hamp, Landrace, York, & Cross Open Show | 9,876 |
| 2022 NSR The Exposition - Berk, Duroc, Hamp, Landrace, York, & Crossbred Open Sale | 11,050 |
| 2022 NSR The Exposition - Berks & Duroc Gilt Show | 10,705 |
| 2022 NSR The Exposition - Chester, Hereford, Poland, Spot, & Tam Barrow Show | 3,404 |
| 2022 NSR The Exposition - Chester, Hereford, Poland, Spot, & Tam Gilt Show | 4,990 |
| 2022 NSR The Exposition - Crossbred Barrows | 7,083 |
| 2022 NSR The Exposition - Crossbred Gilts - Ring A | 10,835 |
| 2022 NSR The Exposition - Crossbred Gilts - Ring B | 10,716 |
| 2022 NSR The Exposition - Hamp, Landrace & York Gilt Show | 7,728 |
| 2022 NSR The Exposition - Junior & Senior Showmanship | 6,369 |
| 2022 NSR The Exposition - Novice & Intermediate Showmanship | 5,622 |
| 2022 NSR The Exposition Junior Gilt and Barrow Grand Drive | 15,443 |
| 2022 NSR The Exposition - Berk, Duroc, Hamp, Landrace, & York Barrow Show | 8,929 |
| 2022 NSR Fall Classic - Duroc, Hamp, Landrace, York, Cross Boars | 7,399 |
| 2022 NSR Fall Classic Sale - Duroc, Hamp, Landrace, York, Cross Boars | 2,252 |
| 2022 NSR Fall Classic Weanling Sale - Females | 1,503 |
| 2022 NSR Fall Classic Weanling Sale - Males | 707 |

NATIONAL SWINE REGISTRY, LLC

BALANCE SHEETS: DEC 31, 2022

| | 2022 | 2021 |
|-------------------------------------|------------------|------------------|
| Assets | | |
| Current Assets | | |
| Cash | 1,491,044 | 1,795,419 |
| CD's/Alternatives | 476,179 | 474,265 |
| Accounts Receivable | 131,232.82 | 78,349 |
| Inventory, at Cost | 28,300 | 19,640 |
| Prepaid Expenses | 49,794.85 | 40,268 |
| Total Current Assets | 2,176,551 | 2,407,941 |
| Investments, at Market Value | 204,403 | 247,198 |
| | | |
| Property and Equipment | 2022 | 2021 |
| Muscle Quality Equipment | 8,097 | 8,097 |
| Office Equipment | 109,977 | 109,977 |
| Computer Software | 676,698 | 659,758 |
| Computer Equipment | 141,783 | 141,267 |
| Vehicles | 125,135 | 121,837 |
| Accumulated Depreciation | (926,155) | (915,249) |
| Property and Equipment, net | 135,535 | 125,687 |
| TOTAL ASSETS | 2,516,490 | 2,780,826 |
| | | |
| Liabilities | 2022 | 2021 |
| Current Liabilities | | |
| Accounts Payable | 42,283 | 46,012 |
| Deferred Revenue - Account | 149,459 | 66,245 |
| Deferred Revenue - NJSA | 99,210 | 45,035 |
| Deferred Revenue - Shows | - | 125,675 |
| Deferred Revenue - Other | 5,150 | 8,150 |
| Accrued Expenses | 130,618 | 122,434 |
| SBA - EID Loans | 136,498 | 145,835 |
| Total Current Liabilities | 563,218 | 559,386 |
| | | |
| Members' Equity | 2022 | 2021 |
| United Duroc Swine Registry | 684,784 | 706,927 |
| American Yorkshire Club | 538,856 | 605,499 |
| Hampshire Swine Registry | 642,903 | 709,546 |
| American Landrace Association | 177,254 | 199,468 |
| Total Members' Equity | 2,043,797 | 2,221,440 |
| Total Liabilities and Equity | 2,607,797 | 2,780,826 |

NATIONAL SWINE REGISTRY, LLC

SCHEDULE OF OPERATING REVENUES & EXPENSES

DEC. 31, 2022

| SHOWS & SALES | 2022 | 2021 |
|---|------------------|------------------|
| Sale Income | 4,182,372 | 3,731,049 |
| Entry Income | 190,920 | 205,027 |
| Sponsorships | 8,175 | 7,950 |
| Total-Shows & Sales Revenue | 4,381,467 | 3,944,026 |
| Sale Consignments | 3,458,316 | 3,148,916 |
| Show Expenses | 360,132 | 350,742 |
| Total-Shows & Sales Expenses | 3,818,448 | 3,499,658 |
| Operational Profit-Shows & Sales | 563,019 | 444,368 |
| Administration - Allocated | 374,977 | 371,838 |
| Net-Shows & Sales | 188,042 | 72,530 |
| | | |
| NJSA & FUND DEVELOPMENT | 2022 | 2021 |
| Sponsorship & Fundraising | 416,627 | 399,686 |
| Entry Income | 616,440 | 586,125 |
| Total-NJSA & Fund Dev Revenue | 1,033,067 | 985,811 |
| Show Expenses | 564,888 | 491,703 |
| Show Premiums | 271,966 | 288,550 |
| Sponsorship Deliverables | 4,422 | 2,906 |
| Affiliate Events | 25,572 | 16,864 |
| Wages | 57,475 | 37,936 |
| Fundraising Expenses | 20,691 | 25,247 |
| Junior & Youth Advisory Board | 26,395 | 16,723 |
| Total-NJSA & Fund Dev Expenses | 971,409 | 879,929 |
| Operational Loss-NJSA & Fund Dev | 61,658 | 105,882 |
| Administration - Allocated | 234,649 | 136,775 |
| Net-NJSA & Fund Development | (172,991) | (30,893) |
| | | |
| PEDIGREE | 2022 | 2021 |
| Litter Registrations | 736,078 | 900,308 |
| Transfers | 166,880 | 166,805 |
| Membership & Maintenance Fees | 115,225 | 117,660 |
| Contract Pedigrees | 79,188 | 78,882 |
| Total-Pedigree Revenue | 1,097,371 | 1,263,655 |
| Registration Supplies | 7,781 | 15,990 |
| Wages | 223,886 | 214,412 |
| Total-Pedigree Expenses | 231,667 | 230,402 |
| Operational Profit-Pedigree | 865,704 | 1,033,253 |
| Administration - Allocated | 677,504 | 812,270 |
| Net-Pedigree | 188,200 | 220,983 |

| GENETICS & TECHNOLOGY | 2022 | 2021 |
|---|------------------|------------------|
| Export Pedigrees & Check-Off | 11,386 | 10,324 |
| Booth Sponsorship | - | 1,000 |
| Research Funds | 108,352 | 145,663 |
| DNA Testing | 119,162 | 142,090 |
| Total-Genetics & Technology Revenue | 238,900 | 299,077 |
| Export Pedigrees & Check-Off | - | - |
| China Expenses | 36,667 | 40,000 |
| <i>Certified Duroc Pork Production</i> | 214,666 | - |
| ABG Expenses | 6,616 | 6,295 |
| Research Expenses | 47,627 | 38,423 |
| DNA Testing | 81,259 | 92,706 |
| Total-Genetics & Technology Expenses | 386,835 | 177,424 |
| Operational Profit (Loss)- | | |
| Genetics & Technology | (147,935) | 121,653 |
| Administration - Allocated | 132,844 | 129,022 |
| Net-Genetics & Technology | (280,779) | (7,369) |
| | | |
| Magazine & Communications | | |
| Advertising | 122,422 | 149,340 |
| Custom Projects | 84,671 | 47,952 |
| Subscriptions & Seedstock Source | 20,056 | 24,440 |
| Total-Magazine & Communications Revenue | 227,149 | 221,732 |
| Printing & Production | 116,350 | 110,620 |
| Photography | - | 3,284 |
| Mailing | 15,970 | 16,323 |
| Travel | 141 | 532 |
| Custom Projects | 55,448 | 33,806 |
| Wages | 84,180 | 79,116 |
| Total-Magazine & Communications Expenses | 272,089 | 243,681 |
| Operational Profit- | | |
| Magazine & Communications | (44,940) | (21,949) |
| Administration - Allocated | 83,986 | 95,249 |
| Net-Magazine & Communications | (128,926) | (117,198) |
| | | |

| Administration | 2022 | 2021 |
|--|------------------|------------------|
| Investment Income (Losses) | (27,319) | 45,088 |
| Finance Charges | 6,362 | 2,855 |
| Sale Service | 19,400 | 8,700 |
| Miscellaneous | 5,633 | 7,898 |
| Total-Administration Revenue | 4,076 | 64,541 |
| Fieldman Wages & Travel Expenses | 171,337 | 155,385 |
| Staff Wages | 547,702 | 558,963 |
| Employee Benefits | 195,829 | 173,415 |
| Employee Payroll Taxes | 76,328 | 74,164 |
| Staff Expenses | 42,996 | 26,880 |
| Insurance | 57,614 | 53,759 |
| Utilities | 12,792 | 11,776 |
| Telephone | 11,110 | 13,135 |
| Repairs & Minor Equipment | 16,496 | 17,285 |
| IT Support & Maintenance | 62,326 | 94,984 |
| Postage | 22,102 | 18,524 |
| Professional Fees | 26,181 | 23,327 |
| Bank & Investment Fees | 71,649 | 72,299 |
| Annual Meeting & Board Expenses | 30,963 | 34,592 |
| Building Rent | 20,000 | 20,000 |
| Grounds Maintenance | 18,719 | 18,417 |
| Membership | - | 3,745 |
| Sponsorship | 75 | 250 |
| Supplies | 14,223 | 9,822 |
| Depreciation/Loss on Disposal | 40,187 | 47,108 |
| Pedigree Programming | 72,088 | 112,987 |
| <i>Certified Duroc Program</i> | 447 | 77,132 |
| Long Range Strategic Plan | - | - |
| Bad Debts Exp (Recovery) | (4,013) | 553 |
| EID/PPP Debt Forgiveness | | (10,000) |
| Miscellaneous | 885 | 1,193 |
| Total-Administration Expenses | 1,508,036 | 1,609,695 |
| Net Administration for Allocation | 1,503,960 | 1,545,154 |
| Allocation to Shows & Sales | (374,977) | (371,838) |
| Allocation to NJSA & Fund Dev | (234,649) | (136,775) |
| Allocation to Pedigree | (677,504) | (812,270) |
| Allocation to Research & Genetics | (132,844) | (129,022) |
| Allocation to Magazine & Communications | (83,986) | (95,249) |
| | - | - |
| COMPANY TOTALS | | |
| TOTAL REVENUE | 6,982,030 | 6,778,842 |
| TOTAL EXPENSES | 7,208,387 | 6,640,789 |
| NSR TOTAL NET INCOME | (226,357) | 138,053 |